

PRESS REPORT, 12 September 2019

## RAY SERVICE HAS SIGNED A CONTRACT WITH THE ISRAELI COMPANY BETH-EL AT THE DSEI TRADE FAIR

**The Czech company Ray Service, a leading manufacturer of cable bundles and electromechanical assemblies, signed another major contract at the DSEI Trade Fair in London. It will localise manufacture of filter-ventilation systems (EPCS) for military vehicles in the Czech Republic in collaboration with the Israeli company Beth-El. By signing this contract Ray Service will gain new capabilities and increase the potential of Czech industry to be involved in the manufacture of infantry battle vehicles in response to a tender by the Czech Armed Forces. The contract signed with the Beth-El Company is complex; it does not only affect current selection tenders.**

The company, which is based in Staré Město u Uherského Hradiště, has developed into a major supplier of not only cabling for ground vehicles, but also for the aviation industry and is also promoting itself as a supplier of complex solutions. This is why the Beth-El company chose Ray Service as its partner for manufacturing EPCS systems in the Czech Republic. The contract was signed within the terms of the official programme at the Czech stand at the DSEI Trade Fair by Jakub Gabriel, director of the Ray Service company and Jehudah Fehlauer, head of international sales and marketing at Beth-El Industries.

*"We are very pleased with our partnership with Ray Service and we consider it a major step in our strategy for localising manufacturing to the benefit of our customers,"* Jehudah Fehlauer commented in regard to signature of the contract.

Paul Friedberg, deputy director of SIBAT, which is the agency of the Israeli Defence Ministry for industrial collaboration with foreign subjects and G-to-G contracts, Czech Ambassador to Great Britain Libor Sečka, and Jiří Hynek, president and executive director of the Association of the Defence and Security Industry in the Czech Republic all attended signature of the contract.

*"We are proud that our business and manufacturing abilities have resulted in us being chosen as a partner in the Czech industry sector by a leading Israeli and world developer of WMD protection systems. This is an important business partnership, which will reinforce our position not only on the Czech market,"* said Jakub Gabriel after signature of the contract.

The EPCS (Electronic Prescriptions for Controlled Substances) filter-ventilation system ensures that crews of military vehicles receive a constant supply of fresh air, ensures a stable heat-humidity climate and comprehensive protection against dangerous substances. It consists of a hybrid ventilation system, air-conditioning unit and CBRN (chemical, biological, radiological and nuclear) filtering system for radically reducing the concentration of dangerous substance within the vehicle. The CBRN system can also be supplemented by a unit for protection against carbon dioxide. The filter's effectiveness complies with NATO standards and the system is controlled and diagnosed by means of a CANBUS.

Beth-El Industries is a primary supplier of combined ventilation and NBC filtering systems, as well as combined air-conditioning, ventilation and NBC filtering systems, engine air cleaners, blast valves,



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fuel pumps and other subsystems. Beth-El systems are installed on many platforms, such as Merkava MBT, Namer APX, Piranha IIIC, Piranha V, Duro IIIP, Eagle IV, new Eagle, Dingo II, Boxer, VAB Mark II, Cobra, YAK and in dozens of other types of vehicles. The Beth-El product range also includes systems for containers, tents, shelters and infrastructure.

The key attributes of Beth-El systems include: gross and fine dust filtration, toxic combustion product filtration, CAN bus controls, fulfilment of important military standards, such as: AEP-54 NATO, MIL - PRF - 321387, AC 225 (PANEL VII) D/251 and German TL standards. Beth-El systems have been implemented by over 60 armed forces worldwide.

### **About Ray Service**

Ray Service, a. s., is a Czech manufacturing and trading company providing complex solutions in the field of manufacture of cable bundles, electro-mechanical assemblies, electronic equipment and deliveries of cable components for a wide range of customers, particularly in the sectors of aviation, ground equipment and motorsports. Twenty-five years of experience in the sector and intensive development have given rise to a strong modern company, which was awarded the prestigious Zlín Region Company of the Year 2017 and it was in the top 7 best companies in the Czech Republic. Ray Service is an attractive employer, it offers a range of benefits, excellent working conditions, and varied and clean work in a pleasant environment for active employees with experience.

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